

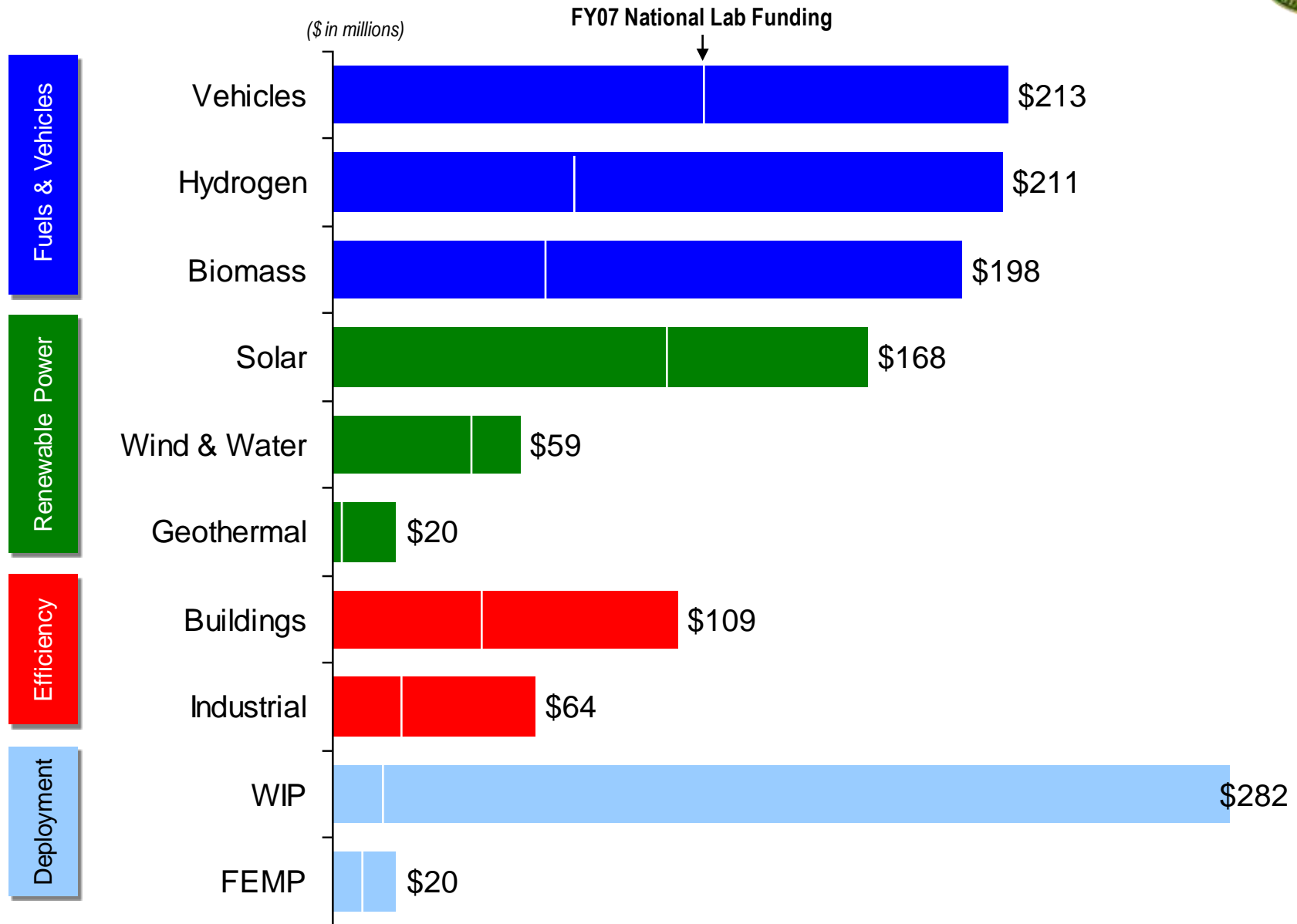
Business Opportunities: Building Partnerships with US Energy Efficiency and Renewable Energy Companies

EMBASSY OF THE UNITED STATES
BARBADOS & E. CARIBBEAN

U.S. Department of Energy



EERE develops a broad range of clean energy technologies as shown in the FY08 budget



EERE's International Commercialization Strategy



Brazil- MOU on to Advance Cooperation in Biofuels

Denmark- MOU between NREL and RISO on Wind Energy

Israel-MOU on Cooperation on Renewable and Sustainable Energy

Portugal- MOU on Cooperation in Wave Energy Technologies

Spain- MOU on Collaboration in Organizing a Solar Decathlon in Europe

Sweden

- Agreement on Cooperation in Battery Technology (Volvo-Mack)
- MOU on Cooperation Concerning PVEV

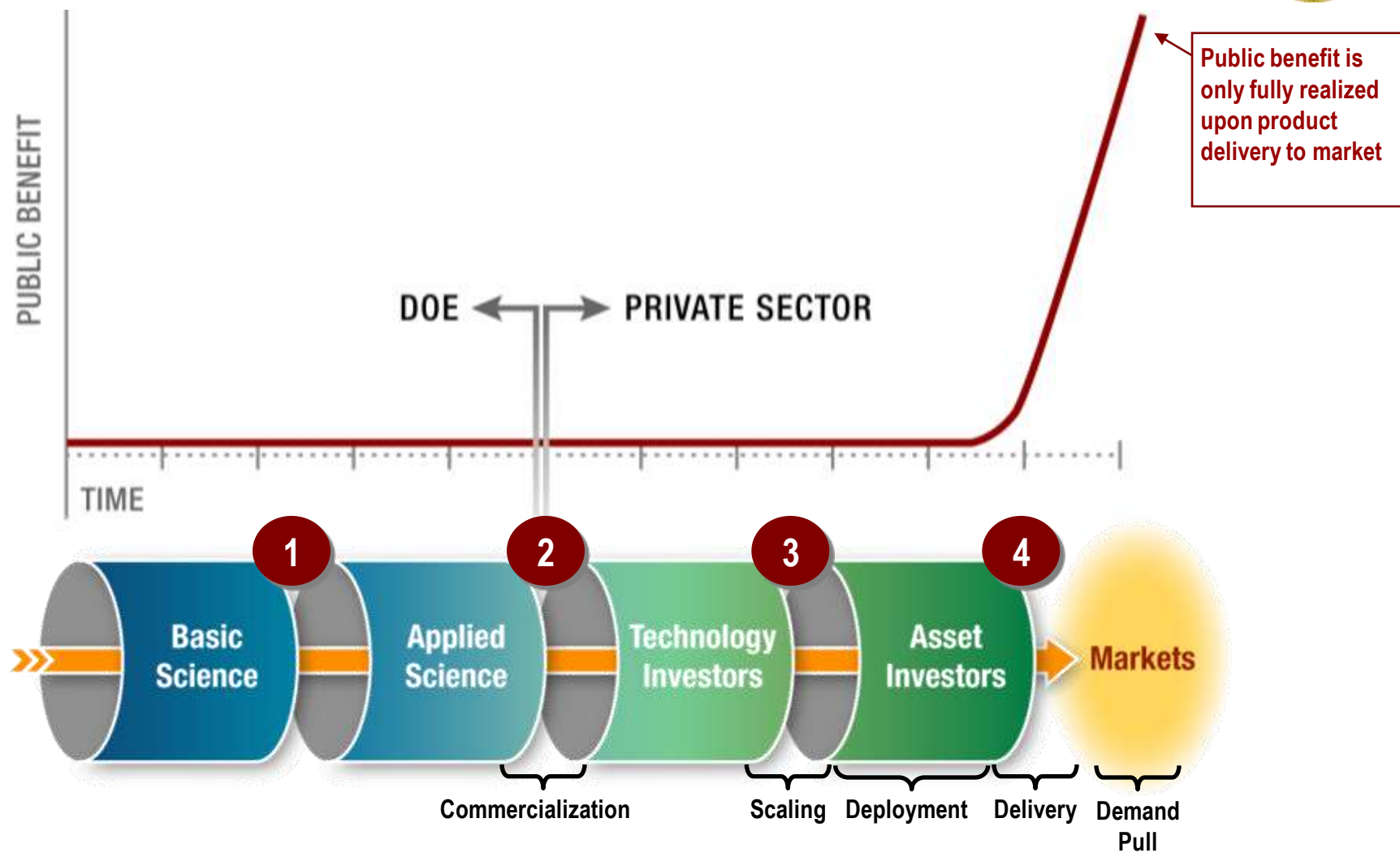
Multilateral Agreements:

- Energy Development in Island Nations (EDIN)
- International Partnership in Geothermal Technology

Area of Opportunity



- Renewable energy partnerships with U.S. technology firms to bring their products to the entire region
 - Act as regional sales, service and distribution center for key new technologies
 - The USG has invested more money into renewable energy and alternative energy research than the entire EU, China and Japan combined
 - A raft of new technologies and companies are ramping up production backed by billions of dollars in Angel and Venture Capital investments



Success Story



U.S.' Suniva and India's Titan Energy

- Suniva's cutting edge high efficiency solar cells are competitive with commercial electricity generation rates
- India's Titan Energy signed a \$480 million agreement to use Suniva's solar cells in their locally produced photovoltaic arrays
- The partnership makes Titan the technology and generation cost leader in India

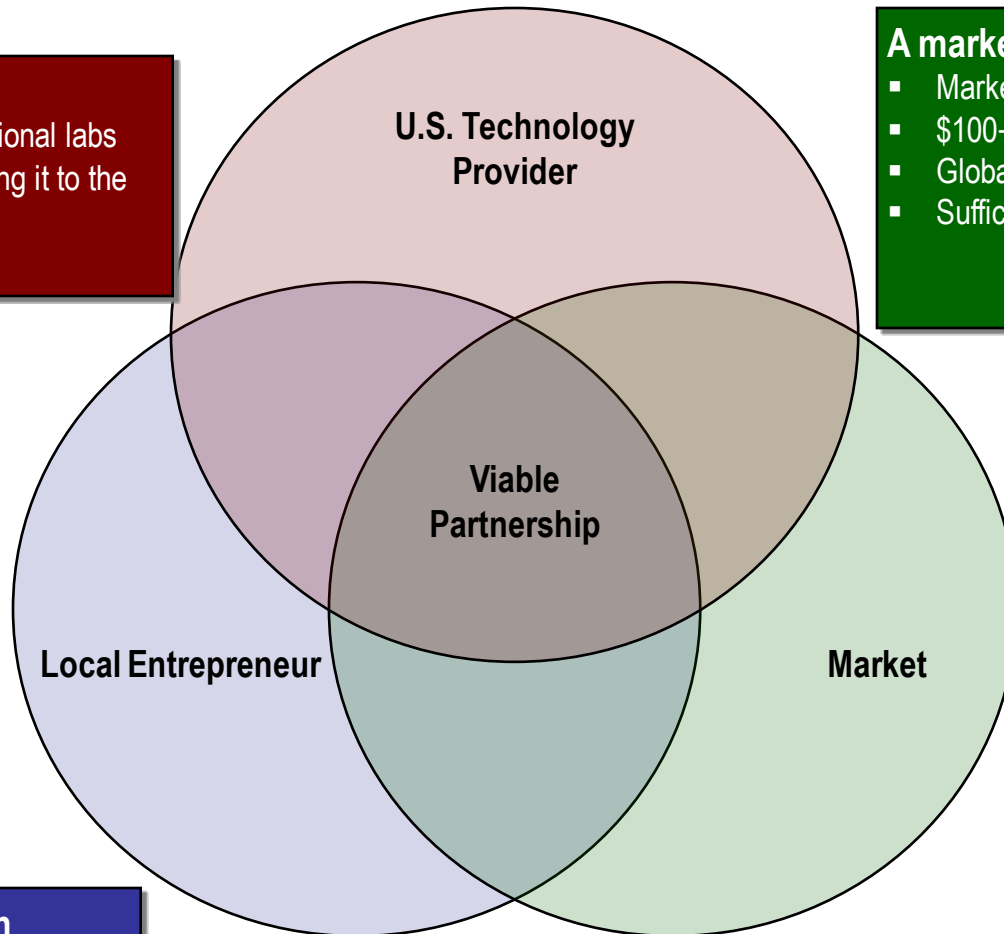


A technology that works

- Based on research at national labs
- Needs local partners to bring it to the region

A market ripe to sell into

- Market ready for clean energy
- \$100+ oil, \$12 natural gas, \$4 gasoline
- Global climate change
- Sufficient degree of policy predictability



An entrepreneur who can execute

- Build business plan
- Assemble management team
- Raise capital



Thank you

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